SPINNAKER SUPPORT

Spinnaker Support vs Other Third-Party Support providers

Third-party software support has become a popular choice among businesses seeking to take control of their software roadmaps, extend the life of legacy solutions, and re-allocate IT budget and resources to more strategic projects.

For many businesses, leaving the familiar status quo of receiving support directly from the software vendor is not an easy decision. That's why it's so important to select a third-party support provider who serves as a strategic partner, not just another vendor trying to close a deal.

	SPINNAKER SUPPORT	Other Third-Party Support providers
Guaranteed Service Will your provider guarantee the support experience you expect and deserve, whenever and wherever you need it?	✓	✗
Free From Legal Risk Does your provider guarantee software license compliance and provide assistance in the case of an audit?	✓	✗
Commercial Flexibility Does your provider let you pay on your schedule, with scope changes at any time?	✓	✗
Freedom From Vendor Lock-In Does your provider offer flexible, collaborative support based on what you need instead of locking you into restrictive long-term contracts?	✓	✗

To learn more, please talk to a Spinnaker Support representative.

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